

# KOSTA BROWNE®

## What Kosta Browne Wines Do for You

- **The Most Coveted Pinot Noirs in the New World.**  
World renowned, many consumers wait 5–10 years for a chance to acquire these wines.
- **Incredible Acclaim.** Kosta Browne has earned a place on Wine Spectator’s annual list of the world’s “Top 100 Wines” seven times since 2005, including “Wine of the Year” in 2011.
- **World-Class Sourcing.** From our 178 acres of renowned estate vineyards, including the recently acquired Anderson Valley Cerise Vineyard, prized sections of Keefer Ranch Vineyard in the Russian River Valley and Gap’s Crown Vineyard on the Sonoma Coast to the exceptional Sta Rita Hills.

## Winemaker

Nico Cueva



## Brand Standards

2017 Kosta Browne Russian River Valley Pinot Noir

## Wines Available

### **Appellation Wines**

- One Sixteen Russian River Valley Chardonnay
- Santa Rita Hills Pinot Noir
- Russian River Valley Pinot Noir
- Sonoma Coast Pinot Noir

### **Single Vineyard Wines**

- Anderson Valley Pinot Noir *Cerise Vineyard*
- Russian River Valley Pinot Noir *Keefer Ranch Vineyard*
- Sonoma Coast Pinot Noir *Gap’s Crown Vineyard*

## Pricing Guidelines – Appellation Wines

- One Sixteen RRV Chardonnay - \$180-210 BTB, \$95 SRP
- Sta Rita Hills Pinot Noir - \$190-245 BTB, \$100 SRP
- Russian River Valley Pinot Noir - \$190-245 BTB, \$100 SRP
- Sonoma Coast Pinot Noir- \$190-245 BTB, \$100 SRP

## Channel Mix Target

90% On-Premise /  
10% Off-Premise

