

KOSTA BROWNE®

What Kosta Browne Wines Do for You

- **The Most Coveted Pinot Noirs in the New World.**
World renowned, many consumers wait 5–10 years for a chance to acquire these wines.
- **Incredible Acclaim.** Kosta Browne has earned a place on Wine Spectator’s annual list of the world’s “Top 100 Wines” seven times since 2005, including “Wine of the Year” in 2011.
- **World-Class Sourcing.** From our 178 acres of renowned estate vineyards, including the recently acquired Anderson Valley Cerise Vineyard, prized sections of Keefer Ranch Vineyard in the Russian River Valley and Gap’s Crown Vineyard on the Sonoma Coast to the exceptional Sta Rita Hills.

Winemaker

Nico Cueva



Brand Standards

2017 Kosta Browne Russian River Valley Pinot Noir

Wines Available

Appellation Wines

- One Sixteen Russian River Valley Chardonnay
- Santa Rita Hills Pinot Noir
- Russian River Valley Pinot Noir
- Sonoma Coast Pinot Noir

Single Vineyard Wines

- Anderson Valley Pinot Noir *Cerise Vineyard*
- Russian River Valley Pinot Noir *Keefer Ranch Vineyard*
- Sonoma Coast Pinot Noir *Gap’s Crown Vineyard*

Pricing Guidelines – Appellation Wines

- One Sixteen RRV Chardonnay - \$180-210 BTB, \$75 SRP
- Sta Rita Hills Pinot Noir - \$190-245 BTB, \$100 SRP
- Russian River Valley Pinot Noir - \$190-245 BTB, \$100 SRP
- Sonoma Coast Pinot Noir- \$190-245 BTB, \$100 SRP

Channel Mix Target

90% On-Premise /
10% Off-Premise



KOSTA BROWNE ESTATE VINEYARDS

170 acres of vineyards from some of the most prestige Pinot Noir growing regions in California.

Anderson Valley – 60 acres

Sonoma Coast – 46 acres

Russian River Valley – 61 acres



Cerise Vineyard

We begin working with the famed Cerise Vineyard in 2016. This is the first property we've purchased outside of Sonoma County and the location is incredible. Perched on the hills above Boonville in Mendocino County, these 26 blocks planted to Pinot Noir and Chardonnay cascade over elevations running from 700 to 1700ft. Steep hillsides, unforgiving terrain and a sense of the wild are all key attributes of Cerise.

Gap's Crown

Located in the Sonoma Coast and heavily influenced by the Petaluma Gap, this Estate vineyard has been with us since 2006 and contributed to the 2009 Sonoma Coast Pinot Noir that was *Wine Spectator's* #1 Wine of the Year in 2011. Steep hillsides and a variety of clones help add diversity to this vineyard whose aspects were carefully planted to encourage even sunlight exposure during the final stages of fruit ripening. The coastal influence is key at Gap's Crown and the fruit is allowed to ripen a little more slowly, creating more balanced and evolved flavors.

Keefer Ranch

This Estate vineyard lies within Green Valley, in the southwestern corner of the Russian River Valley. Here, gently rolling hills harbor some of the coolest conditions within the appellation - fog, breezes and fresh nights help vines balance their ripening with warm afternoon sunshine. A heralded property, Keefer has been in the Kosta Browne family since 2005 and we are drawn to the terrific natural acidity and elegance we find in the grapes we farm here. Classic Goldridge soils offer Pinot Noir an ideal home.