

KOSTA BROWNE®

What Kosta Browne Wines Do for You

- **World Renowned.** Founded in 1997, Kosta Browne is recognized as one of the wine industry's great success stories, making some of the New World's most coveted Pinot Noirs.
- **Industry Prestige.** Kosta Browne has earned a place on Wine Spectator's annual list of the world's "Top 100 Wines" seven times since 2005, including "Wine of the Year" in 2011.
- **Estate Vineyards.** Kosta Browne features 170 acres of vineyards from some of the most prestige Pinot Noir growing regions, including Cerise Vineyard in the Anderson Valley, prized sections of Keefer Ranch Vineyard in the Russian River Valley and Gap's Crown Vineyard on the Sonoma Coast.

Winemaker

Nico Cueva



Brand Standards

2016 Kosta Browne Russian River Valley Pinot Noir

Wines Available

Appellation Wines

- One Sixteen Russian River Valley Chardonnay
- Sta. Rita Hills Pinot Noir
- Russian River Valley Pinot Noir
- Sonoma Coast Pinot Noir

Single Vineyard Wines

- Anderson Valley Pinot Noir *Cerise Vineyard*
- Russian River Valley Pinot Noir *Keefer Ranch Vineyard*
- Sonoma Coast Pinot Noir *Gap's Crown Vineyard*

Pricing Guidelines – Appellation Wines

- One Sixteen RRV Chardonnay - \$155-170 BTB, \$65 SRP
- Sta Rita Hills Pinot Noir - \$165-175 BTB, \$68 SRP
- Russian River Valley Pinot Noir - \$165-175 BTB, \$68 SRP
- Sonoma Coast Pinot Noir- \$165-175 BTB, \$68 SRP

Channel Mix Target

90% On-Premise /
10% Off-Premise

